Austevoll Seafood ASA Q1 2009

Ole Rasmus Møgster Chairman

Britt Kathrine Drivenes CFO



aulty for the nor

Disclaimer

- This Presentation has been produced by Austevoll Seafood ASA (the "Company" or "Austevoll") solely for use at the presentation to the market held in connection with the announcement of First Quarter results for 2009.
- This document contains certain forward-looking statements relating to the business, financial performance and results of the Company and/or the industry in which it operates. Forward-looking statements concern future circumstances and results and other statements that are not historical facts, sometimes identified by the words "believes", expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. The forward-looking statements contained in this Presentation, including assumptions, opinions and views of the Company or cited from third party sources are solely opinions and forecasts which are subject to risks, uncertainties and other factors that may cause actual events to differ materially from any anticipated development. Neither The Company or any of their respective group of companies or any such person's officers or employees provides any assurance that the assumptions underlying such forward-looking statements are free from errors nor does any of them accept any responsibility for the future accuracy of the opinions expressed in this Presentation or the actual occurrence of the forecasted developments. The Company assumes no obligation, except as required by law, to update any forward-looking statements or to conform these forward-looking statements to our actual results.
- An investment in the company involves risk, and several factors could cause the actual results, performance or achievements of the company to be materially different from any future results, performance or achievements that may be expressed or implied by statements and information in this presentation, including, among others, risks or uncertainties associated with the company's business, segments, development, growth management, financing, market acceptance and relations with customers, and, more generally, general economic and business conditions, changes in domestic and foreign laws and regulations, taxes, changes in competition and pricing environments, fluctuations in currency exchange rates and interest rates and other factors.
- Should one or more of these risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this presentation. the company does not intend, and does not assume any obligation, to update or correct the information included in this presentation.
- No representation or warranty (express or implied) is made as to, and no reliance should be placed on, any information, including projections, estimates, targets and opinions, contained herein, and no liability whatsoever is accepted as to any errors, omissions or misstatements contained herein, and, accordingly, none of the Company or any of their group companies or any such person's officers or employees accepts any liability whatsoever arising directly or indirectly from the use of this document.
- By attending the quarterly presentation or upon reading the Presentation you acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the Company's business.
- This Presentation is dated 15.05.2009. Neither the delivery of this Presentation nor any further discussions of the Company with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since such date.



Financial Highlights

| All figures in NOK 1.000 | Q1 09 | Q1 08 | 2008 |
|----------------------------------|------------|------------|------------|
| Revenue | 2 483 083 | 741 976 | 4 088 394 |
| EBITDA | 337 292 | 69 762 | 788 617 |
| Total assets | 15 546 478 | 8 905 857 | 15 984 653 |
| Equity | 5 558 128 | 4 191 318 | 5 619 768 |
| Equity Ratio | 36 % | 47 % | 35 % |
| Net interest bearing debt (NIBD) | -6 212 190 | -2 714 061 | -6 554 294 |





Agenda

- Overview of AUSS
- Key figures Q1
- Market Outlook



Ð

aulty for the north

Company Overview

| | Peru | Chile | North Atlantic | Austevoll Seafood (Group) |
|-------------------------|--|---|---|--|
| Activities | | | | |
| Harvesting capacity | 7% of Anchovy quota centre-north - 38 vessels | 9.1% of pelagic fishing quota - 5 vessels | 2 vessels* | 600-700,000 tons of pelagic fish (45 vessels) |
| Salmon Operation | | | 105 salmon licenses 7 salmon licenses* | 120.000~130.000 tons of salmon |
| Primary Processing | 9 meal & oil plants 2 canning plants 2 freezing plants | 2 meal & oil plants 2 canning plants 1 freezing plant | 9 + 1* meal & oil plants 1 storage/blending 4 freezing plants 8 salmon processing plants | 41 processing plants Handling over 1.41 mill tons of pelagic fish annually |
| Secondary Processing | | | High Concentrate Omega-3 Fish Oil Plant | 2000mt of HCO3 |
| Sales & Distribution | Own sales organisation | Own sales organisation | Own sales organisation | Wholesale with global distribution |

* Associated company

Austevoll Seafood ASA

Q1 Presentation 2009 - 5

Operation in Chile (FoodCorp S.A.)

| Chile | Q1 09 | Q1 08 | 2009E | 2008 |
|-------------------|-------|-------|--------|-------|
| Ow n Catch | 19 | 12 | 134 | 102 |
| Purchase | 37 | 31 | 77 | 73 |
| Total ('000 tons) | 56 | 43 | 211 | 175 |
| Mackerel | | | | |
| Quota (000tons) | | | 103 | 120 |
| % of quota caught | 16,9% | 6,2% | 100,0% | 66,7% |

- FoodCorp S.A continued to show improvements in utilization of fish for human consumption products, Q1 over 90%.
- Still the leading company in frozen Horse Mackerel.





Operation in Peru

Austral Group S.A.A.

- ✓ 9 fishmeal and fish-oil plants
- ✓ 2 cannery plants
- ✓ 2 frozen-fish plants
- ✓ 31 active vessels 7% Quota
 - Incl. 11 RSW-equipped vessels





Fishing Overview Q1



(Austral Group S.A.A.)

| Peru | Q1 09 | Q1 08 | 2009E | 2008 |
|-------------------|-------|-------|-------|------|
| Ow n Catch | 15 | 35 | 469 | 462 |
| Purchase | 24 | 35 | 248 | 194 |
| Total ('000 tons) | 39 | 70 | 717 | 656 |

- ✓ Estimated total quota (including south zone) for 2009: 6,350,000 MT.
- ✓ Austral's quota: 7% in the north-centre zone.
- ✓ Well positioned to face the new quota system.
- ✓ Plants are in line with new environmental regulations.





Operation in North Atlantic Region



Austevoll Seafood ASA

• Head office - Austevoll

Consolidated companies

- Lerøy Seafood Group ASA
- Welcon AS
- Epax AS
- Atlantic Pelagic AS
- Austevoll Fiskeindustri AS
- Sir Fish AS
- Modolv Sjøset AS
- North Capelin Honningsvåg AS

Associated companies

- Br. Birkeland AS (40.2%)
- Shetland Catch Ltd (25%)
- Bodø Sildeoljefabrikk AS (40%)
- Norskott Havbruk AS (50%)
- Alfarm Alarko Lerøy (50%)





Welcon AS

| Norw ay | Q1 09 | 2009E | Q1 08 | 2008 |
|--------------|-------|-------|-------|------|
| Purchase | 231 | 600 | 208 | 371 |
| Total (tons) | 231 | 600 | 208 | 371 |

100% of volume from Welcon Group

- Increased competition for some of the resources, but still good margins.
- Low unsold fishmeal stocks
- Stable fishmeal prices and expected increased fish oil price for 2. half 2009
- 44% of our raw material comes from trimming (incl. associated factory in Bodø)





Lerøy Seafood Group ASA

Production capacities

- 105 licenses for salmon farming

Global distribution network

- Global distribution from Head Office in Bergen
- Local distribution and processing in Norway, Sweden, France, Portugal and Turkey
- Local representative offices in some key markets (France, Japan, China and USA)
- 11.0% share of Norwegian Seafood tot exports value
- 17.3% of Norwegian salmon export
- 24.5% of Norwegian value added salmon export

Total of 1,452 employees

- Sales and distribution 443
- Production and farming 1009
- Affiliates 329 (not consolidated)





Lerøy Seafood Group ASA - Salmon/trout farming

| Company | Ownership Licences Mill. smolt | | | 2007 | 2008 | 2009E |
|--------------------------|--------------------------------|-------|-----------|---------|---------|---------|
| | share | No in | dividuals | GWT | GWT | GWT |
| Lerøy Midnor AS | 100 % | 30 | 9,5 | 29 200 | 29 100 | 35 000 |
| Lerøy Aurora AS | 100 % | 17 | 5,0 | 17 100 | 17 200 | 20 500 |
| Lerøy Fossen AS | 100 % | 7 | 4,2 | 9 100 | 6 500 | 10 000 |
| Lerøy Hydrotech AS | 100 % | 24 | 7,0 | 20 100 | 23 000 | 22 000 |
| Lerøy Austevoll AS*) | 100 % | 27 | 10,0 | 13 400 | 16 900 | 22 500 |
| Total Norway | | 105 | 35,7 | 88 900 | 92 700 | 110 000 |
| Norskott Havbruk AS (UK) |) 50 % | | 6,0 | 12 000 | 11 400 | 13 000 |
| Total | | | 41,7 | 100 900 | 104 100 | 123 000 |



Consolidated, farming

Affiliated, farming

*) Acquisition 2007, consolidated from 010407

**) LSG's share

Pelagic Production – North Atlantic

The group has strengthened its position in the pelagic seafood markets during 2008

- 1 sales company
- 4 factories with good proximity to fishing grounds
- 2008, ca 130,000 tons of pelagic fish.
- 2009E 200,000 tons
- 2 factories approved by MSC
- 1 factory in last stage of approval.
- A guarantee vs market for sustainable harvest

Status pr April 2009

- Low inventory about 95% of remaining stock sold.
- Trade receivables covered by credit insurance.
- Close co-operation with GIEK.
- Strong customer base in all major markets



Austevoll Seafood ASA

Q1 Presentation 2009 - 13



EPAX AS

- Effect of increased capacity production of core products up 38% Q1 09 vs Q1 08.
- Increased sales volumes compared to Q1/2008
- Increased sales volumes compared to Q4/2008

| Total Sales volume | Q1 08 | Q1 09 |
|---------------------------------------|-------|-------|
| Hi Concentrate Fish oils (Metric Ton) | 301 | 505 |
| Other fish oils (Metric tons) | 598 | 1 279 |





Investments & Innovation

- Investments on production
 capacity and premises finalized
- Moved into new offices and production control areas

- Lipromega © Patent Granted in China, US and EPO countries covers the composition of Phospolipids >25% and DHA >30%
- Production of **Lipromega** © running, focus volume up-scaling
- Launch of Lipromega © in H2 in the US and EU







Agenda

• Overview of AUSS

- Key figures Q1
- Market Outlook





Volume by products

Catch and purchase

| Figures in 1000 tons | Q1 09 | Q1 08 | 2009 E | 2008 |
|----------------------|-------|-------|--------|------|
| Chile own catch | 19 | 12 | 133 | 102 |
| Chile purchase | 37 | 31 | 77 | 73 |
| Peru own catch | 15 | 35 | 469 | 462 |
| Peru purchase | 24 | 35 | 248 | 194 |
| Norway/UK purchase | 231 | * 208 | 600 * | 371 |
| TOTAL | 326 | 321 | 1527 | 1202 |

Volumes sold

| Figures in 1.000 | Q1 09 | Q1 08 | 2009 E | 2008 |
|---------------------------------------|-------|-------|--------|-------|
| Fishmeal and oil (tons) | 79 | * 78 | 360 | * 310 |
| Frozen products (tons) | 8 | 1 | 45 | 22 |
| Canning (cases) | 622 | 639 | 4 300 | 2 999 |
| High concentrated Omega 3 oils (tons) | 0,505 | 0,301 | 1,800 | 1,517 |
| Low concentrated Omega 3 oils (tons) | 0,062 | 0,090 | 0,300 | 0,255 |
| Salmon (tons) | 22,2 | | 110 | |

* 100% of Welcon group volumes





Result Q1 2009

| All figures in NOK 1.000 | Q1 09 | Q1 08 | 2008 |
|---|-----------|---------|-----------|
| | | | |
| Operating income | 2.483.083 | 741.976 | 4.088.394 |
| Operating expenses | 2.145.791 | 672.214 | 3.299.777 |
| EBITDA before fair value adj.biomass | 337.292 | 69.762 | 788.617 |
| Depreciation and amortisation | 117.438 | 53.954 | 250.029 |
| Impairment | - | - | 59.997 |
| EBIT before fair value adj.biomass | 219.854 | 15.808 | 478.591 |
| Fair value adjustment biomass | -25.561 | - | 116.953 |
| Operating profit | 194.293 | 15.808 | 595.544 |
| Income from associated companies | 33.775 | -26.951 | 24.988 |
| Net interest expenses | -93.981 | -48.050 | -227.475 |
| Net other financial items (incl agio/disagio) | -3.718 | 53.846 | -109.255 |
| Profit before tax | 130.369 | -5.347 | 283.802 |
| Income tax expenses | -22.504 | -6.647 | -120.851 |
| Net profit | 107.865 | -11.994 | 162.951 |
| Earnings per share | 0,46 | -0,07 | 0,66 |





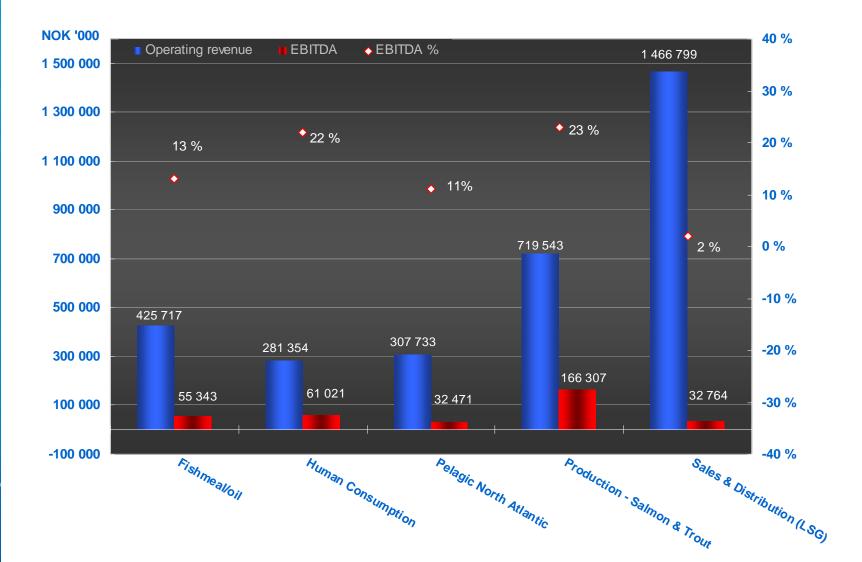
Result Q1 2009

| All figures in NOK 1.000 | Total AUSS | Pelagic S | almon Farming |
|--------------------------------------|------------|-----------|---------------|
| | | | |
| Operating income | 2.483.083 | 961.489 | 1.521.594 |
| Operating expenses | 2.145.791 | 816.090 | 1.329.701 |
| EBITDA before fair value adj.biomass | 337.292 | 145.399 | 191.893 |
| Depreciation and amortisation | 117.438 | 67.398 | 50.040 |
| Impairment | - | - | - |
| EBIT before fair value adj.biomass | 219.854 | 78.001 | 141.853 |
| Fair value adjustment biomass | -25.561 | - | -25.561 |
| Operating profit | 194.293 | 78.001 | 116.292 |





Q1 2009 EBITDA by Segments





Balance 31.03.2009

| All figures in NOK 1.000 | 31.03.2009 | 31.03.2008 | 31.12.2008 |
|-----------------------------------|------------|------------|------------------------|
| Intensible exects | 5 868 905 | 1 582 909 | 5 842 802 |
| Intangible assets Fixed assets | 4 142 403 | 2 578 438 | 5 842 802 4 385 334 |
| Financial assets | 675 760 | 2 576 438 | 706 259 |
| Inventories | 2 563 838 | 689 418 | 2 554 543 |
| Receivables | 1 626 497 | 713 755 | 1 852 179 |
| Bank balance | 669 075 | 864 827 | 643 536 |
| | 000 010 | 004 021 | 040 000 |
| Total Assets | 15 546 478 | 8 905 857 | 15 984 653 |
| | | | |
| Total equity | 5 558 128 | 4 191 318 | 5 619 768 |
| Provisions for commitments | 1 724 171 | 512 063 | 1 700 580 |
| Other long term liabilities | 5 292 645 | 2 618 661 | 5 870 877 |
| Current liabilities | 2 971 534 | 1 583 815 | 2 793 428 |
| Total Equity and Liabilities | 15 546 478 | 8 905 857 | 15 984 653 |
| Equity ratio | 36 % | 47 % | 35 % |
| Net interest bearing debt (NIBD) | 6 212 157 | 2 714 061 | 6 554 294 |



Cash Flow Statement

| All figures in NOK 1.000 | Q1 2009 | Q1 2008 | 2008 (audited) |
|--|----------|-----------|----------------|
| | | | |
| Net cash flow from operating activities | 397 329 | -62 654 | 413 783 |
| Net cash flow from investing activities | -46 035 | -128 840 | -1 448 194 |
| Net cash flow from financing activities | -325 754 | 15 412 | 637 037 |
| | | | |
| Net change in cash and cash equivalents | 25 540 | -176 082 | -397 374 |
| | | | |
| Cash and cash equivalents at beginning of period | 643 536 | 1 040 910 | 1 040 910 |
| Cash and cash equivalents at period end | 669 076 | 864 828 | 643 536 |





Agenda

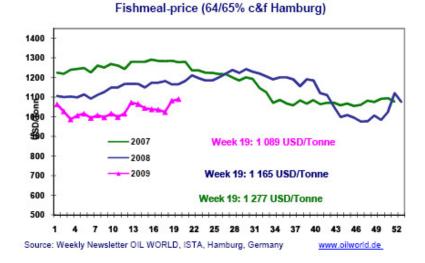
- Overview of AUSS
- Key figures Q1
- Market Outlook



*Friends of the Sea certified that Austral products ;Fishmeal, Fish Oil, Canned Fish and Frozen Fish are sourced from sustainable species



Fishmeal



Price-ratio Fishmeal/Soyameal



- Prices remain on an upward trend.
 - ✓ Super Prime => USD 970/MT FOB Peru
 - ✓ FAQ 64-65% >USD 910/MT+ FOB Peru
- 450,000MT fishmeal pre-sold in Peru.
- ITQ regulation fully implemented;
 - Longer fishing period.
 - Improved quality
- Market expected to remain firm in the coming months.

Source: Kontali

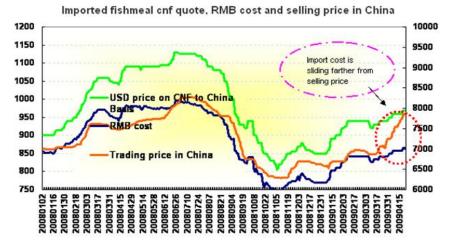


Situation in China – Main Market

- Low level of stocks in China 104,000MT
 - Stock down 38% vs same period 08
 - > Approx. 1 month consumption
- Market sentiment remains bullish
 - Aquaculture demand expected to follow seasonal increase
 - > Pig feed sector remains strong
- FAQ 65% at approx. USD 1,127/MT
 - Premium vs. Peru prices.
 - Should leave room for improved prices
- Pre-sold volumes from Peru to arrive from June onward.



JCI: China 2006-09 Imported Fishmeal Stocks at Main Ports by Month-End

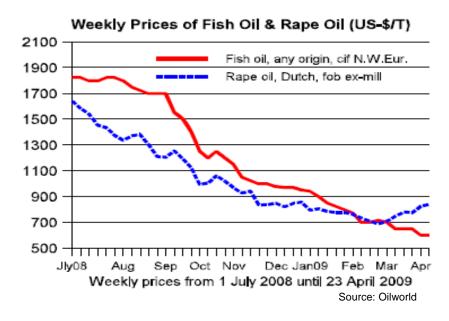


Source: JCI -China



Fish oil

- Major discount vs. Rape Oil
- Increase usage of fish oil in the fish feed industry
- Omega 3 market growing despite financial crisis.
- Increased demand from China in 2009

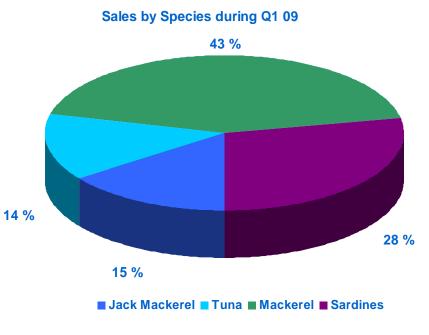






Canned Fish:

- Market remains firm
- Stable prices
- Domestic market remains solid
 - 40% domestic
 - 60% export
- Majority of sales oriented to own BAYOVAR label.



Source: Austral Group SAA





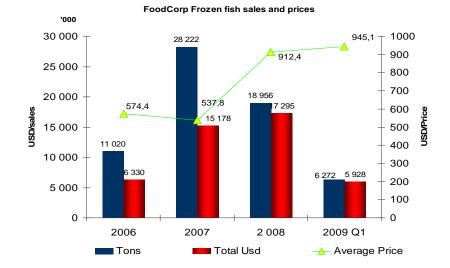
Human consumption market – FoodCorp S.A.

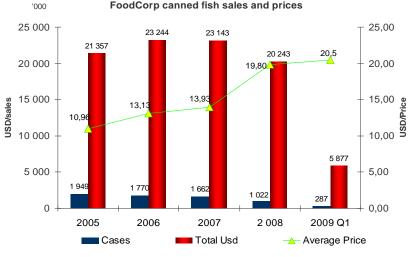
Frozen fish

- Average price
 - USD/MT Q1-09: 945 (Q1-08: 679)
- Total export from Chile 2009
 - 24 680 tons
- Pressure on price is expected in Q3
 - ✓ Competition from unregulated fishery outside 200 Nautical miles

Canned fish

- Firm market trend with good price level.
 - Q1-09: 20,5 USD/Case
 - Q1-08: 16,8 USD/Case
- Sales are based on frame contracts with long term clients.





Source: FoodCorp SA



Omega-3 market – EPAX AS

- Customer resistance to keeping inventories
 - shorten delivery time
- Growth in US (8%, Q1)
- Stable in Europe
- Expect stable production and sales next quarter
- New EPAX customers presently launching products



Thank you

andly for the north

