



AUSTEVOLL SEAFOOD ASA

1st Quarter 2008 26.05.2008

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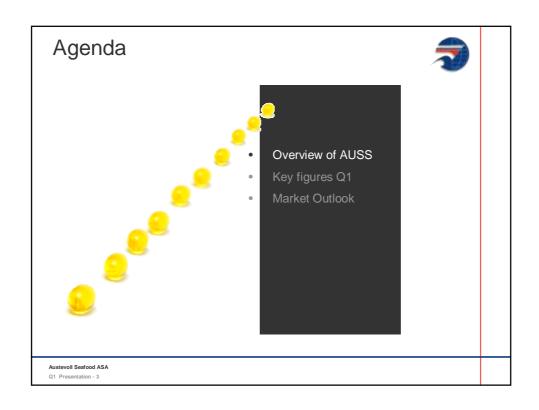
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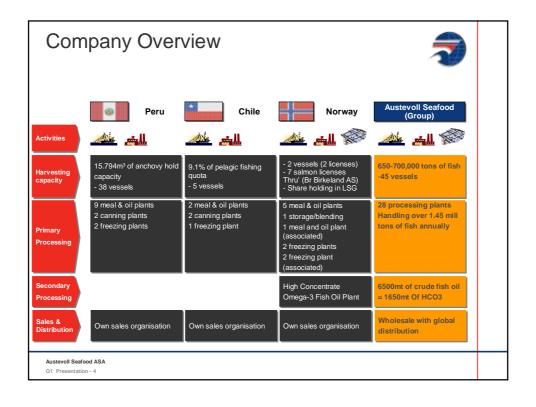


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Austevoll Seafood ASA

Q1 Presentation -







Operation in Chile

Q1 Overview



- Among the leading Chilean pelagic companies
 - 5 catching vessels with 9.1% of Chilean total horse mackerel quota (South)
- Catching / Purchase in Q1:
 - Own catch: 12,500 tons (Q107: 36,500 tons)
 - Purchase: 30,700 tons (Q107: 25,600 tons)
 - Landings in Q1 08 represent 8% of the yearly quota against 24% in
- Fish input in 2008 (E):
 - FoodCorp own fleet catch: 149,000 tons (2007: 139,000 tons)
 - Purchase from third parties: 59,000 tons (2007: 59,000 tons) 9.3% of industry share.

Project overview





FINISHED PROJECTS

1. Increased freezing blast tunnel capacity

These two new tunnels started operations in April 2008. Increasing our freezing capacity from 344 to 504 tons per day.

2. Spiral IQF freezing system:

Started in mid-March, is performing as expected, freezing 4 ton/hour of fish for later use in cannery. Additional project with coastal fishermen to develop frozen sardine and anchovy products is in progress.

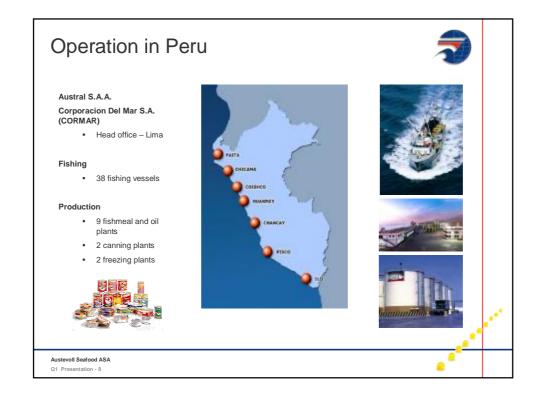
3. Replacement of canning plant sterilizers:

First cans are going through this system now, expecting to comply with the planned increase the canning plant sterilization capacity from 16'000 to 20'000 cases/day.

All of these projects are being developed in order to increase our overall capacity for human consumption

Total daily raw material capacity: 1,250 ton.

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Operation in Peru

Q1 overview



Total Peru operation:

- 38 fishing vessels with total licensed hold capacity of;

 - 15,794 m³ of anchovy (7.18% real capacity)
 5,474 m³ license capacity for human consumption.
- Catching / Purchase in Q1:
 - Own catch: 35,400 tons (Q1 07: 23,600 tons)
 - Purchase: 34,000 tons (Q1 07: 62,100 tons)
- First Anchovy season (21.04.08 ~ 06.05.08)
 - Total Catch Own fleet: 136,179 tons (7.12% real catch)
 - Total Purchase 27,000(3rd parties)
- Fish input in 2008 (E):
 - Own catch: 465,000 tons (415,000 tons 2007)
 - Purchase: 206,000 tons (191,000 tons 2007)

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Operation in Norway



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• Head office - Austevoll

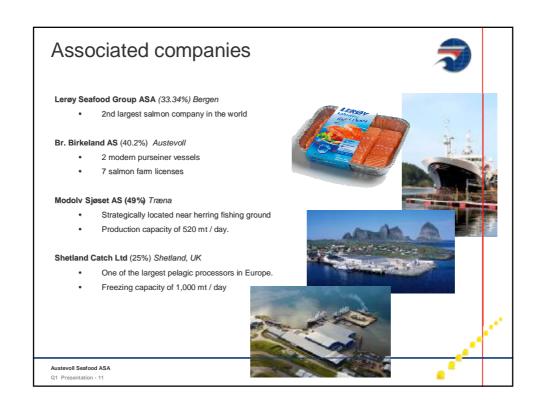
Consolidated companies

- Welcon AS Main office Oslo
- Epax AS Main Office Aalesund
- Atlantic Pelagic AS Austevoll
- Austevoll Fiskeindustri AS Austevoll
- Sir Fish AS Sirevåg

Production

- 5 fishmeal and oil plants
- 2 freezing plants
- 1 Omega-3 refinery







Epax AS

Omega-3 Leadership through

Purity | Quality | Innovation

- Specialist in indication specific Omega-3 marine lipids
- Worlds largest producer of Concentrated Omega-3 Triglycerides
- QA systems according to Good Manufacturing Practice (GMP) and approved by Norwegian Medicinal Agency for production of API
- EPAX products recognised as World Premium Brand
- 30% 70% Omega3 concentration levels, various EPA/DHA ratios

Sales Volume (mt)	Q1 08	Q1 07	2008(E)
High concentrates	301	267	1550
Low concentrates	90	115	350

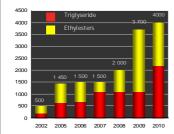


Purity Quality Innovation

Austevoll Seafood ASA Q1 Presentation - 13

Epax AS - Investments & Innovation





Capacity investment according to plan;

- 1,750 MT installed, tested, approved, and in operation
- Further capacity investment to reach 2,000 MT on plan aiming for October 2008.
- New office and production operational building according to plan (ETC Week 52)

Innovation;

- ü New technology on purification implemented from Q2
- ü New antioxidants for launch Q4
- Patent pending on new system for functional food drinks
- Valuable R&D programs running internally as well as with several EU universities

Epax - G3





- **EPAX G3** is a new and patented product with a series of physiological actions in the human body directed to serious medical indications
- Improved bioavailability Enhances effect of Omega-3 and DHA in particular.
- Third animal study in final stage, measuring various physiological effects.
- Step-by-step introduction in the market during Q4 promoted through medical professionals and specialists in US, central EU and Nordic.
- Overwhelming interests from EPAX customers.

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Epax - G3



üProduced in EPAX plants approved for production of Food and Pharmaceuticals.

üHigh DHA marine Phospholipid

- Ø > 45% Phospholipids rich in DHA and EPA
- < 55% Triglycerides and other fats

üSecurity of raw material supply through Austevoll Seafood ASA.

üSustainable and well controlled raw material source

üFully traceability from harvest to finished product.

Conclusions from experiments with G3 in animal model of metabolic syndrome





- Reduced weight gain
- Improved insulin sensitivity
- Reduced serum triglycerides better blood circulation
- Reduced liver triglycerides reduce liver related illnesses.
- Well tolerated
- No adverse effects (lab. data)

Austevoll Seafood ASA Q1 Presentation - 17

Indications for the G3 product due to the effects of DHA





- Prevention and treatment of type 2 diabetes mellitus (~ 300 million patients Worldwide)
- Prevention and treatment of Alzheimer's dementia (~ 80 million patients Worldwide)
- Mother and child nutrition
- Prevention and treatment of age-related macular degeneration (increasingly common)
- Treatment of male infertility (30% of couples who can not have babies)

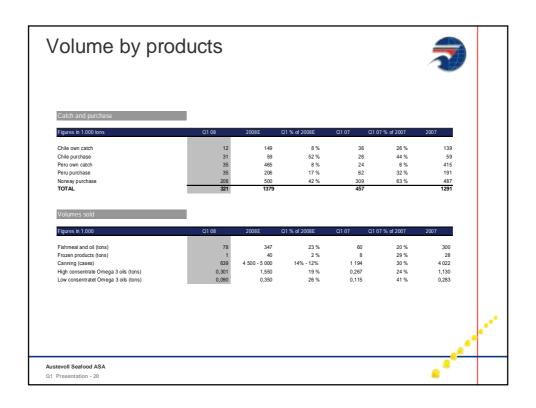
Future applications Area:

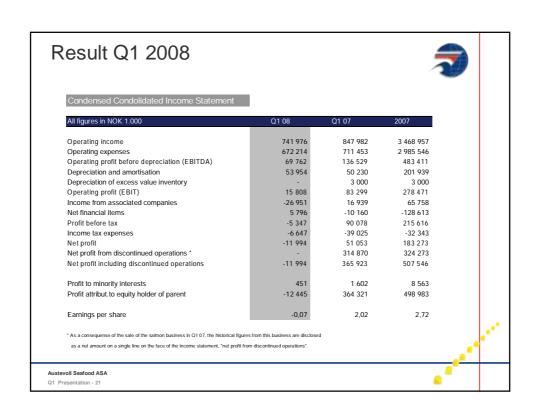
- Dietary supplements
- Functional food Powder or paste
- Pharmaceuticals Long term

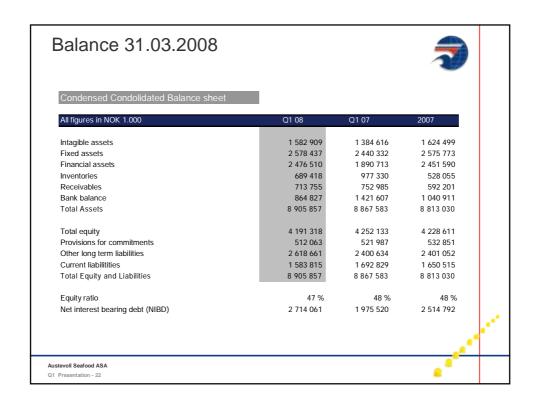
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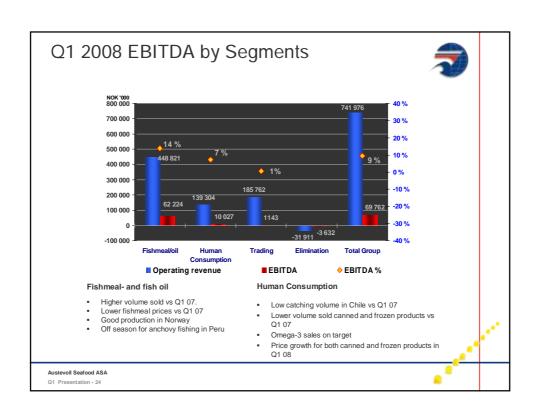


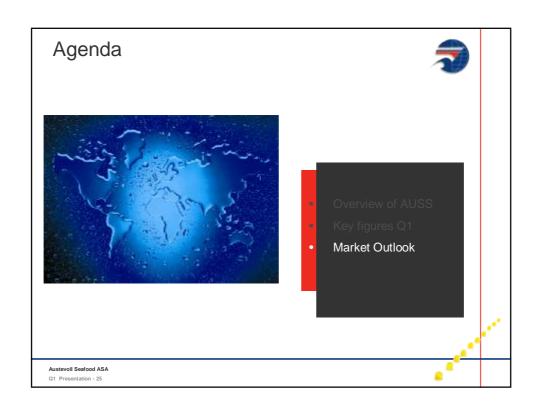


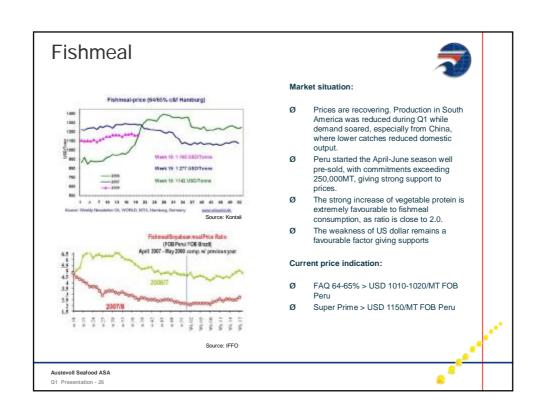


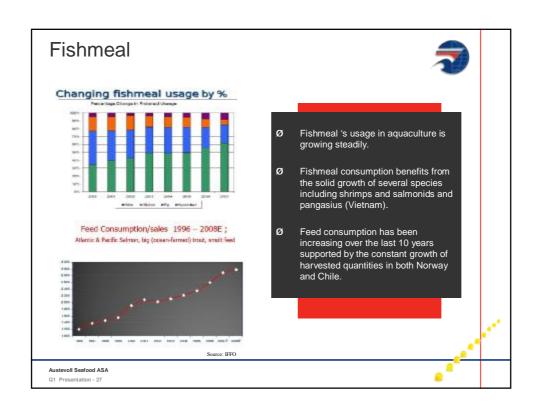


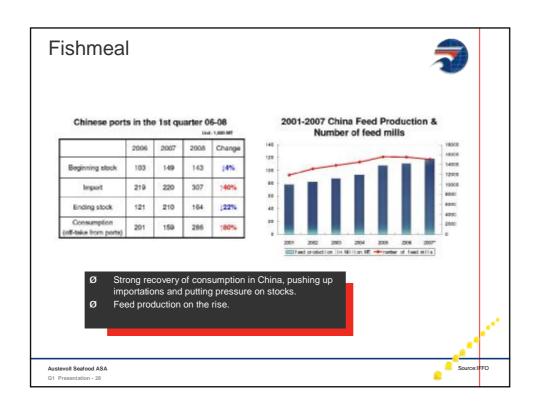
Cash Flow Statement			3
Condensed Condolidated Cash flow statement			
All figures in NOK 1.000	Q1 08	Q1 07	2007
Net cash flow from operating activities	-62 654	-403 925	277 166
Net cash flow from investing activities	-128 840	-1 097 972	-2 195 459
Net cash flow from financing activities	15 412	1 512 011	1 547 710
Net change in cash and cash equivalents	-176 082	10 114	-370 583
Cash and cash equivalents at beginning of period	1 040 910	1 411 493	1 411 493
Cash and cash equivalents at period end	864 828	1 421 607	1 040 910
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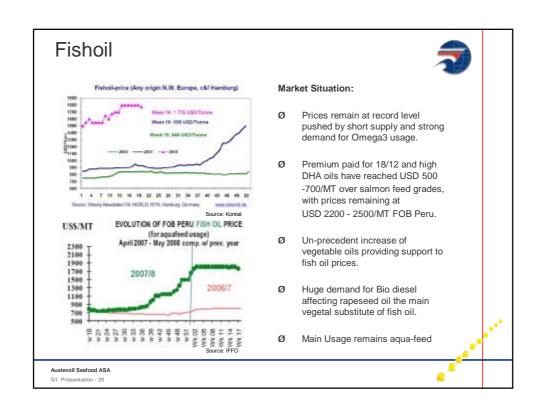


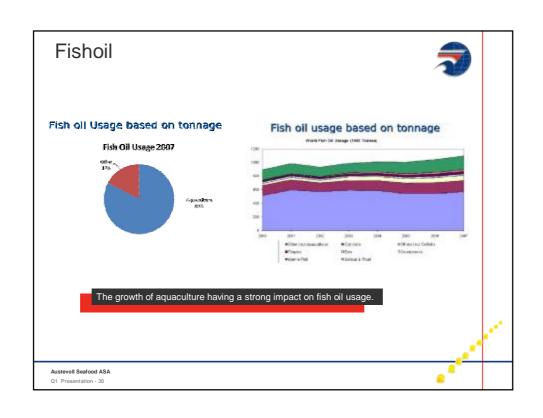


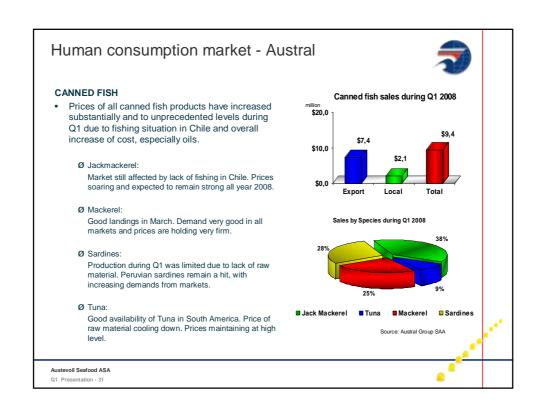


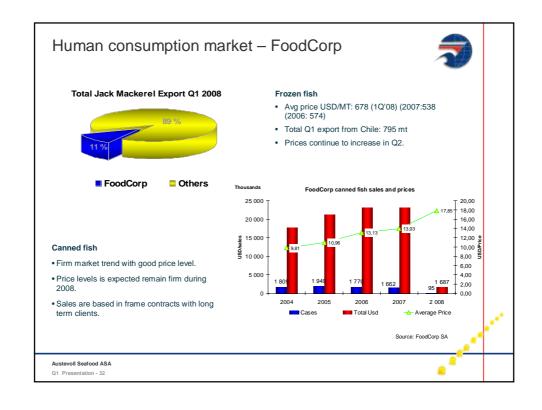












Hi-concentrate Omega-3 Epax Q1 overview Positive synergies towards Austevoll Seafood ASA, utilized raw material access Promising in Germany and working on exiting prospects to be launched this year Established Nordic market, steady business Short term Margin pressure due to high prices on crude fish oil. Keeping market share Production capacity utilized 100%, bottleneck removed due to effect of investments from Q2

